

**NSCA ADVISORY COUNCIL ANNUAL MEETING MINUTES**  
**National Shooting Complex**  
**San Antonio TX**  
**January 26-27, 2007**

Bob Lepor called the meeting to order and welcomed the group.

**A. ROLL CALL ( Michael Hampton , Jr.)**

**INDUSTRY**

Brent Fleming, GP Traps  
Jay Delphey, NO-FLY-ZONE  
Phil Murray, White Flyer

Absent/Excused:  
Shane Naylor, Remington

**INDUSTRY REP**

John Bauer, Beretta

Absent: Scott Grange, Browning  
Ellie Schad, Winchester

**RANGE OWNER/MANAGERS**

Joe B. Cantey III	Brant Horner
David Fiedler	Frieda Lancaster
Donald Harmer	Michael Mohr
George Hopkins	David Rippetoe

Absent/Excused:  
Patrick Lieske  
Anthony Matarese

Peggy Siler  
Randy Travalia  
Richard Whaley

**SHOOTERS**

Brian Brewton	Robert Lepor
Bill Harsha	Johnny Meitzen
Martin Jones	Randy Montgomery
Joe Kennedy	Percy Newton
	Adam Pinto

Absent/Excused:  
Wick Copland  
John Farrell

Joe Rankin  
Jim Thomas  
Kirk Todd  
Harry Wiley

The staff and guests were introduced:

Kay Arrington	Kim Gracia	Lori Hartman	Glynn Moseley
Vance Barnes	Gary Greenway	Lois Lessing	Steve Scales
Chris Davis	Michael Hampton	Julie Moreno	Don Snyder

**B. AC MINUTES - A motion made by Johnny Meitzen to approve the Minutes from September 2006 meeting; 2nd by Dave Fiedler. Motion passed.**

**C. MEMBERSHIP REPORT**

Membership continues to grow; up 5% as of December 31st. Life memberships are up 6%. We have had 10 straight years of membership growth. Membership Survey sent out with a response of approximately 6,000 to 7000 members. Our goal is to get educational information into Advisory Council and Delegates' hands so they can be better informed about our general membership.

**D. TARGET / CLUB STATISTICS**

Total targets were up 1.1 million (5.8%) over 2005 to a total of almost 19 million. Clubs are down, however, seven weeks has been added to the target year which could add 2.5 million targets shot due to moving the Nationals' date to late October. Every category is up from the previous year. One-third of NSCA membership shot 19 million targets in 2006. New stats reflect the number of members shooting in each state, class and concurrent.

**E. AWARDS & RECOGNITION**

2007 All-American Teams along with 2007 FITASC and Sporting Team USA were announced. Members of the Teams USA are not *official* until each person signs an acceptance contract. An *official* list will be posted at a later date.

Hi-Volume Shooter -28% or 6000 shooters shot over 1000 targets. All levels have grown. Headquarters is going to survey clubs as to why they are dropping their membership and aren't holding registered shoots. Concerning the Top 100 shoots, we had 51 shoots with over 200 participants. National Championship attendance in 2006 was down 26 shooters. Because of the date change to October in 2007 and the Jr. Nationals being part of that shoot, the numbers, we hope, will increase by an additional 50 shooters.

US Open - June 19-24, 2007 - George Hopkins reported 600 entries registered.

**F. BUDGET & FINANCE**

Steve Scales reported we ended the year on October 31, 2006 with a surplus of \$132,000 which is slightly better than our plan of \$111,100. While property taxes continued to increase, revenues also increased from (1) corporate events that continued to grow under Mo Parson's direction; (2) membership growth in both organizations – NSCA up to 21,900 and NSSA up to approximately 16,900; and (3) continued growth in daily fees from registered targets. Regarding the land sale, an offer of \$45 million has been made. Nothing official has been signed and negotiations continue. It is unsure at this time whether or not these negotiations will prove fruitful. Since the Corporation is a registered 501(c) (3) (not-for-profit) corporation, if the facilities are sold, all net proceeds will go back into the organization to carry out our chartered objectives which include education and the promotion of the shooting sports. No individuals can profit from the sale of this land.

Bill Harsha thanked Steve for the explanation. He stated there are a lot of misconceptions and asked if a brief statement concerning the sale of the property could be put on our website. If and when a decision is made by the Long Range Planning Committee made up members of the NSSA officers and Executive Committee and NSCA Executive Council, it will be presented to the Executive Committee. Membership will

not be involved in the decision of the sale. Bob Lepor stated he is satisfied with the representation of the people involved.

In the beginning, there were approximately 15 states on the list to be considered for relocation, however, after looking at airports, hotels, and interstates, it was narrowed down to Nashville and San Antonio. Consequently, Louise Terry and Bob Lepor made a trip to Nashville TN on a fact-finding visit and met with the governor of Tennessee who advised what that state had to offer NSSA if land was purchased. Both Bob Lepor and Martin Jones are NSCA representatives on the Long Range Planning and all those members on the committee received the Tennessee information and they will determine if there is a viable interest in relocating to Tennessee. If the contract comes back approved, we will have two years to set up on new property and get moved.

Jim Davidson, NSSA member, and a major land developer in Florida has been added to the Long Range Planning Committee. He has been guiding the committee on the "what to do" and "how to do it" and is looking at our contract along with our attorneys. In another 30-45 days, we will have a better feel on what the differences are between San Antonio and Nashville.

#### **G. NATIONAL SHOOTING COMPLEX**

Mo Parson resigned and a replacement will be hired in the near future. The corporate events, under his direction, have grown by 25%. Two fundraising events raised over \$1,000,000. Jeff Wiedenfeld replaced Ann Myers in the IT Department. John Shely, a former employee, was recently rehired as a programmer. Even though we are not open to the public, we have a large number of events going on.

Kids & Clays, Ronald McDonald Event, scheduled for March 22-25, is the first-ever registered skeet, sporting clays, trap, and cowboy action event. Attendance is expected to be 700+. CTRC and San Antonio Youth Foundation combined have raised over \$1 million for their charities.

Maintenance/construction projects have slowed due to the proposed sale of the property.

#### **H. OFFICIAL PRODUCT**

GMC has given NSSA/NSCA one vehicle to be given away by a raffle for both skeet and sporting; previously there was a vehicle give away at both events. How do we best utilize this vehicle as a fundraiser? Exide Battery continues to offer discount prices in their sponsorship program; their headquarters have recently relocated to San Antonio which will be of benefit to us. This is the last year of John Deere's sponsorship contract; they are out of the ATV market and are an equipment provider only. Ronald McDonald, our official charity, continues their fundraising to over \$750,000 for Kids & Clays at events across the country; participation has doubled.

#### **I. DELEGATES**

2007 is an election year; nominations will begin in July. Beginning September, Zone Delegate nominations will be accepted. All nomination forms will be on the website and in the magazine. Vacancies are filled by the person with the next highest number of votes (must be a minimum of 5). If there isn't anyone with at least 5 votes, then a

"vacancy" will be *noted* until the end of the term. All voting records made by Delegates are published.

Advisory Council nominations will begin November 1st. Only current members holding positions on the Council and individuals that request a Nomination Form will be sent one. Nomination Forms will be posted on the web and in the magazine.

**J. STATE OF NSSA - Don Snyder (given Saturday, January 27th)**

Welcomed the group. He stated we will continue to have one annual meeting with both organizations officers/ members/committees.

Cross Fire Program will be implemented in 2008. There will be one membership card, one color, with both logos and two membership numbers. Cost of membership will be \$40; NSCA will be mirrored with NSSA. All sporting clays prices will remain the same, however, skeet dues will be raised to \$40/person.

There will be added opportunities to NSCA ; CLM benefits will provide a quarterly magazine and gun insurance, however, they will not have voting rights in the organization. In addition, a Sr. Life Membership and Sr. Life Husband/Wife membership will be offered to NSCA members. Randy Travalia suggested a "welcome package" be sent to all CLMs. The membership card will allow members to shoot in both disciplines. NSSA will provide a Junior membership as NSCA does.

Concerning GMC sponsorship, there has been a change in the 2007 program; the Sweepstakes will include NSSA, NSCA and ATA. Every time a member shoots at a registered shoot, their name will be included in a raffle. A 2008 Sierra valued at \$44,000 will be given away. Ticket cost will be \$10 and can be purchased from the club or members; proceeds will go to the Museum, youth shooting and Team USA.

Don thanked the group for attending the meetings and reminded everyone about the Kids & Clays event and expressed hope to have at least 300 shooters in each discipline shooting for a great cause.

**K. STATE OF NSCA - Michael Hampton Jr.**

A new Classification Card has been designed in 2007 - class cards, rulebooks, and membership cards will be color coded red. This will help eliminate non-members from shooting and will assist range owners.

The website will be revamped; it needs to be totally reworked so that it is more user friendly. A club newsletter was sent with new club packets and renewals.

Rick Patterson, NSSF, will be here to speak about environmental issues.

Marketing plans will be presented by Gayle Teskey, Membership Corporation of America (MCA), and Sherry Kerr, Outdoor Media.

Phil Murray announced the Clay Target Shooting Sports Summit to be held at the Complex April 24-25 with NSSA, NSCA, ATA, PITA, USA Shooting and NRA participating. The members of this first meeting of these organizations will work

together to solve common issues, i.e., marketing, promotions, membership retention etc. and develop relationships among the clay shooting organizations.

**L. WORKING COMMITTEES (January 27, 2007)**

Bob Lepor called the meeting to order at 8:30 am.

**Rules, Classification & Safety Committee / Adam Pinto, Chairman**

The committee discussed 17 proposed rule changes. The following made it out of committee and are offered for the Advisory Council's consideration. Please note that the category of anything herein may be changed, i.e. a Housekeeping item may be sent to the Delegates or visa versa.

1. Housekeeping - All sub-gauge events may be held on the same course (except for Nationals and the US Open). A Prelim 12 ga. event must be on a separate course. If a club has only one course, it may be used for multiple events (Sub Ga., 12 ga., Prelim and/or Main Event) if the traps and/or stations are changed to create a completely different presentation at all stations. **MERELY CHANGING THE ANGLE, SPEED, COURSE OF FIRE (REPORT ONE EVENT, THEN TRUE PAIR OR VISA VERSA THE NEXT EVENT) DOES NOT MEET THE INTENT OF THIS RULE. *Motion by Richard Whaley, 2nd by Peggy Siler; motion passed.***
2. Housekeeping - A NSCA member may not compete in a non-NSCA event on the same course until that member has shot the NSCA event. For example, if there is a 3-shot event planned on the same course as a NSCA event, a member must shoot the NSCA registered event before shooting the 3-shot event. ***Motion by Dave Fiedler, 2nd by Randy Montgomery; motion passed.***
3. Housekeeping - In the selection of the club for a State Shoot, the State Association (if one exists) may apply their own process for that selection. The process must be in the State Association's By-Laws and those By-Laws must be approved by the NSCA. If a process does not exist, then **rule IV-B-3-a** must be followed. ***Motion by Percy Newton, 2nd by Dave Fiedler; motion passed.***
4. Housekeeping - A Zone Delegate may require a proposal or bid form to be submitted by the prospective club to be considered by the National Delegates for the Zone Shoot. ***Motion by Brant Horner; 2nd by Percy Newton; motion passed.***
5. Housekeeping - Should a NSCA club not file a Shoot Report and pay the appropriate fees within 45 days from the date of the shoot, that club will be suspended from holding registered shoots until such a time as the report and fees are received by NSCA Headquarters. Upcoming scheduled shoots will be noted "SUSPENDED" on the web site notifying members that if they shoot, the targets will not be registered. ***Motion by Kirk Todd, 2nd by Dave Fielder; motion passed.***

## **Proposed Rule Changes to the Delegates:**

### **2008 NSCA Rule Change Ballot**

1. Should the mandatory requirement, to be on the All State or All Zone team, be met by a Target Setter if he/she shoots the Main Event for targets only?

Explanation: As the rules currently apply; a Target Setter can only shoot for targets only, they would not receive points towards the All-State or All-Zone Team. If a person who set targets at a State or Zone Shoot earned enough points in other tournaments to make a team, as long as they shot the Main Event of their State or Zone Shoot.

2. Should 1-punch be awarded to the second highest score and ties where there are 10-14 shooters in a particular class?

Explanation: Currently, only the high score and all ties receive 2-punches. This would add a punch for the second highest score and all ties, thus helping shooters at the smaller shoots move up in class.

3. Should a Concurrent total of over 20 shooters in an event with 50-99 entries be issued All American points based on a shoot with 100 entries?

Explanation: This would award points based on the number of Concurrent shooters in that concurrent in lieu of the entries at a shoot. For example, if there are 90 shooters at an event, and there are 20 or more Veterans, then the points would be awarded based on a shoot with over 100 entries. This will help the shooters at the smaller events score points based on their heads-up competition and not the total shooters in the event.

***Martin Jones made motion; 2nd by Richard Whatley; motion passed.***

### **Competition Committee / Martin Jones**

Martin Jones resigned as Shoot Chairman; David Rippetoe has volunteered to assume that position.

The following were all housekeeping recommendations and were not send to the Delegates.

- A. At the Nationals and the U.S. Open, there will be a 5-Stand event instead of a Compak event.
- B. The date for all Zone Shoots to be set for either the (1) previous Nationals date or (2) the weekend before Mother's Day. These dates will establish a date that will keep clubs from scheduling shoots on top of other shoots; enable shooters to plan their schedule in advance. ***Motion made by David Rippetoe, 2nd by Percy Newton; motion passed.***

## **Immediate Housekeeping NSCA Rule Changes Effective 5/22/07**

Zone shoots will be held on either the first weekend in May or the weekend following the second Tuesday of September (aka the old Nationals weekend.)

2008	May 2-4 or Sept. 12-14
2009	May 1-3 or Sept 11-13
2010	April 30-May 2 or Sept. 10-12
2011	May 6-8 or Sept. 9-11
2012	May 4-6 or Sept. 13-15

- C. All-Zone Teams (All-American, All-Zone and All-State) - A member can only be on one team. Set up All-Zone Team to mirror All State Team criteria and rules. *Motion made by Mike Mohr, 2nd Adam Pinto; motion passed.*
  
- D. Criteria for U.S. Open - Item #8, change word from *shall* to should. *Motion made by Mike Mohr, 2nd by Adam Pinto; motion passed.*
  
- E. All-American Team - At National Championship, the All-American Teams should be squadded together. They will be on the second to last rotation on Sunday. Open 1st, 2nd and 3rd Teams as well as 1st Team in each Concurrent will be squadded together. Open Team will be Super Squadded on Sunday. *Motion made by Adam Pinto, 2nd by Richard Whaley; motion passed.*

### **Membership & Clubs Committee / George Hopkins, Chairman**

*(George was not in attendance on Saturday; the Committee Report was given by Harry Wiley.)*

Concerning Team USA fundraisers, donations should/could be made at individual shoots. Shoot management will make the call on how to support the team. Last year, there was a grant from NSSA and hopefully that will happen again this year. Another possibility could be to use money raised by selling hulls at the complex for Team USA.

Team USA members can arrange to do a fundraiser and that money will be designated for that team only. Fundraiser at Nationals - take the "Top Gun" course on the stadium field; have it open to all to shoot for a fee. Have Team USA members in charge of the course. Scores will be kept and posted. Proceeds will go to Team USA. *Martin Jones made motion to accept the proposal; 2nd by Brant Horner; motion carried.*

Team USA can now raise funds for their particular Team. Example: Jr Team can hold a fundraiser for the Junior Team only. *Motion made by Martin Jones, 2nd by Brant Horner; motion passed.*

Delinquent clubs must pay their fees within 45 days otherwise they will be suspended and listed on our website. No other shoots will be accepted until the delinquent club is paid "in full" with all scores sent in.

Michael recommended that everyone stay to attend the presentation by Rick Patterson, NSSF.

**Delegates & State Associations Committee / Peggy Siler, Chairperson**

A "revised" Delegate Manual was introduced. It will be put on the website for viewing. She stated it was "not" set in stone, just a workable plan to provide direction for delegates. Needs to be along the same format of ATA and Skeet. Phil Murray sits on the Executive Board of the Range Owners and welcomes any questions you have.

**Outreach Committee / Brian Brewton, Chairman**

Two individuals, Gayle Teskey, MCI rep, and Sherry Kerr, Outdoor Media Resources, were recruited to give their presentation to NSSA/NSCA Executive Committees. Both women have been in their professional fields 20+ years. Teskey presented the logic of "what, when, where, and how to develop a membership organization program through a direct mailing campaign." While Kerr spoke on developing a media campaign to make the public aware of "who we are and what we do" - to put our organizations back in front of the public. In the past, there has not been any formal campaign, consequently, once the program is in place, it must be ongoing. It was the consensus of the Outreach Committee that both company's approaches should be pursued since both work together in a common goal - - adding and informing new shooters and the public. Brian Brewton advised that these two individual can help us structure this process; he recommended that we work with these two organizations. *Motion made by Bill Harsha, 2nd by Randy Travalia; motion passed.* Joe Cantey inquired if the program will be tailored for both organizations; Brewton says the program will be geared towards sporting membership.

**Industry Committee / Jay Delphey, Chairman**

Jay was quite disappointed that only four people attended the meeting. Non-competition shooters need to be reviewed. A possible idea was to have a "fun membership program" at \$20 to join. Industry could give a shooter bag with perhaps \$20 worth of merchandise. It would be like an associate membership or recreational membership shooting non-registered targets. It would be easy to contact ladies and Junior shooters that did not have to compete; they would just have fun. Give them a magazine. That could be an incentive for a new person to join. This could tie in with the marketing company and ascertain if NSSF funding would be available along with industry support.

Phil Murray indicated that this recreational membership could be a discussion item for the Summit meeting. There are 4 million shooters . . . lots of people who hunt but don't shoot registered target; a recreational membership is needed.

Registered shooting is our main interest. We need to contact the recreational shooter and do something to help the club. Need to go after the hunters and non-target shooters. Bring back the map that shows location of all of NSSA/NSCA clubs. Have the clubs offer a coupon to new members to give them a free round of sporting and/or a box of ammo. If the facility is sold, Industry should be involved in helping set up our new range and give their opinions of how vendor row should be set up.

**Instructor Program Committee / Vance Barnes, Chairman**

The present requirement for a class is 6 students. In the past, there have been many instances where the class had only 3 or 4 students to sign up. The minimum number of students needs to be changed.

Revisions of the manual were discussed. Wording in Level I needs to be changed to make more user friendly. Target setting clinics were discussed. Those attendees should be issued a Certification of Completion.

**Additional Action Items**

Rulebook will be reprinted every 3 years unless there are a significant number of rule changes. Savings could be \$10,000.

With there being no further business, motion was made by Martin Jones to adjourn the meeting at 11:55 am; 2nd by Richard Whaley; motion passed.

s/Kay Arrington